A3940-1.34

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1990

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Graduate School of Business
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Franciscan University - Steubenville
Grace College
Grand View College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chemical Engineering
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Business, Science & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engineering
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University-School of Business
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1990 through April 10, 1990) and cumulatively (September 1, 1989, and April 10, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 3/9/90 THROUGH 4/10/90

CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	79	369	$25630	$25882	$30000	$25500	$21000	1190	2290	$26706	$26141	$30000	$27000	$23000
BUSINESS ADMIN (INCL MGMT	25	105	22978	23741	27600	24000	17200	247	508	22941	22730	28800	22300	16305
DISTRIBUTION MANAGEMENT	4	6	30300	26116	*	*	*	26	34	26137	25285	31000	26250	21600
ECONOM & FINANCE (BANKING	35	155	24461	24892	27500	25500	20000	296	598	24605	24324	30000	25152	19000
HOTEL/RESTAURANT MGMT.	+	+	+	+				16	31	19798	20005	*	*	*
HUMAN RSRCS (incl LABOR R	3	4	19500	19625	*	*	*	12	54	23408	23817	*	*	*
MANAGEMENT INFO SYSTEMS	18	72	27766	28023	*	*	*	124	229	27634	27252	30000	27401	25500
MARKETING/MARK MGMT (RESR	27	136	24109	22648	26200	24500	21300	286	623	23160	22720	27000	24000	18000
REAL ESTATE	+	+	+	+				7	14	28571	24561	*	*	*
COMMUNICATIONS														
ADVERTISING	1	4	15000	17625	*	*	*	7	24	20214	18049	*	*	*
COMMUNICATIONS	7	13	18209	20859	*	*	*	68	115	20213	20182	26500	19000	15000
JOURNALISM	2	8	15000	18000	*	*	*	22	44	17052	17500	24000	15350	12000
TELECOMMUN/BROADCASTING	+	+	+	+				9	13	17682	18101	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	13	45	19692	19655	*	*	*	77	276	18464	19162	22500	19000	12500
PRE-ELEMENTARY EDUCATION	+	1	+	19050				18	23	15950	16783	*	*	*
PHYSICAL EDUCATION	4	8	18750	19562	*	*	*	10	31	19920	19439	*	*	*
SPECIAL EDUCATION	3	7	23333	19934	*	*	*	23	57	21005	19926	25300	20000	17570
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	1	20000	20000	*	*	*	25	37	18936	18932	25000	20000	11000
TEXTILES & CLOTHING	+	+	+	+				22	30	20329	20538	22000	19750	19000
MERCHANDISING MANAGEMENT	+	+	+	+				19	28	18636	18335	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	5	33000	23461	*	*	*	4	10	23189	21646	*	*	*
LETTERS (incl English, Li	3	7	21333	20471	*	*	*	32	58	19516	19222	23916	19500	16000
VISUAL & PERFORMING ARTS	1	16	14000	19464	*	*	*	14	50	18357	19057	*	*	*
HUMANITIES - OTHER	2	2	22500	22500	*	*	*	39	46	25495	24915	46000	21300	17500
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	2	24000	21000	*	*	*	10	15	20809	20639	*	*	*
HISTORY	+	4	+	18704				3	12	21667	21214	*	*	*
POLITICAL SCIENCE/GOVT	3	21	31548	24650	*	*	*	18	61	21388	22269	*	*	*
PSYCHOLOGY	2	17	24100	21864	*	*	*	26	68	20845	20077	26500	20000	16000
SOCIOLOGY	1	9	14000	19144	*	*	*	9	20	22888	21689	*	*	*
SOCIAL SCIENCES-OTHER	6	11	21250	21136	*	*	*	18	26	18756	19028	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	34	29640	29977	*	*	*	70	150	30868	30510	32600	31330	27500
AGRICULTURAL	+	14	+	28327				14	29	31411	29815	*	*	*
ARCHITECTURAL	+	7	+	30700				+	29	+	30301			
BIOENGINEERING & BIOMEDIC	+	14	+	31344				4	20	30353	30812	*	*	*
CHEMICAL	23	254	35145	35179	37024	35600	33960	318	924	35128	35197	37000	35430	33000
CIVIL	20	98	26199	27713	30500	25700	23795	229	508	26850	27658	31200	26300	23532
COMPUTER	28	68	30624	30727	34000	30950	26000	88	148	31402	31307	34200	32200	27000
ELECTRICAL/ELECTRONIC	58	265	32264	31830	34200	33000	28500	570	1197	31712	31672	34000	32240	28500

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	15	92	$30339	$30491	*	*	*	225	388	$31176	$30850	$33600	$31324	$28500
MECHANICAL	63	259	32478	32719	$34500	$32400	$31000	588	1296	32113	32212	35400	32143	29000
METALLURGICAL	6	12	34083	33727	*	*	*	51	86	32343	32239	34200	32500	29500
MINING (INCL GEOLOGICAL)	+	+	+	+				2	16	34250	28961	*	*	*
NUCLEAR	+	1	+	32220				11	16	29813	30685	*	*	*
PETROLEUM	+	28	+	34011				16	86	34800	35434	*	*	*
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	5	61	29100	28311	*	*	*	48	162	30687	29315	35000	31100	26275
INDUSTRIAL TECHNOLOGY	+	4	+	29960				17	25	25441	25774	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	5	30	22800	21852	*	*	*	17	65	22052	22199	*	*	*
ANIMAL SCIENCES	+	4	+	17517				7	20	15362	17768	*	*	*
PLANT SCIENCES	2	18	22000	21831	*	*	*	7	23	21429	21694	*	*	*
NATURAL RESOURCES	+	1	+	20700				3	5	17900	18480	*	*	*
OTHER AGRICULTURAL SCIENC	2	13	13500	22622	*	*	*	4	27	19250	23971	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	29	120	29757	30303	34500	30125	24900	199	463	29862	29402	34020	30125	25000
COMPUTER PROGRAMMING	+	4	+	28275				11	34	28538	28501	*	*	*
INFORMATION SCIENCES & SY	18	44	25942	27822	*	*	*	98	180	28414	28432	33000	28680	23000
SYSTEMS ANALYSIS	+	1	+	28980				1	3	30500	27827	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	1	26000	26000	*	*	*	35	48	27044	26526	30800	27500	24000
HEALTH SCIENCES	5	5	15000	15000	*	*	*	7	21	15714	20691	*	*	*
NURSING	1	1	23000	23000	*	*	*	19	23	25647	26630	*	*	*
PHARMACY	+	3	+	35000				9	20	32040	33790	*	*	*
SCIENCES														
ACTUARIAL	1	20	31000	20411	*	*	*	7	27	30557	22634	*	*	*
ARCHITECTURAL & ENVIRONME	+	43	+	25533				+	54	+	25068			
BIOLOGICAL	1	6	31644	20956	*	*	*	15	30	23059	21286	*	*	*
CHEMISTRY	7	24	28513	30198	*	*	*	44	65	27930	28809	30690	28350	23000
GEOLOGY & GEOLOGICAL SCI	+	9	+	25893				7	18	19283	22890	*	*	*
MATHEMATICS	10	47	27950	27741	*	*	*	29	107	24345	25600	29940	24500	19000
PHYSICS	1	3	31000	30465	*	*	*	6	13	23985	26262	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	544	2636						5453	11780					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	46	282	$26493	$26278	$30000	$26250	$23100	889	1796	$27066	$26398	$30000	$27000	$24000
ACCOUNTING (PRIVATE)	40	82	24904	24496	27900	25250	20000	313	505	25273	24960	29500	26000	20000
COMMERCIAL BANKING (CNSMR	2	34	24500	20038	*	*	*	20	77	21155	20642	26000	21700	14400
COMMERCIAL BANKING (LENDG	2	11	23000	22436	*	*	*	38	69	23041	22775	27000	21550	19000
INVESTMT BANKING (CORP FN	+	3	+	29733				6	18	27027	28414	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				2	5	24750	24627	*	*	*
INVESTMT BANKG (REAL EST)	+	4	+	23997				3	10	27067	24619	*	*	*
INVESTMT BANKG (SALES & T	+	7	+	19500				2	11	21875	19550	*	*	*
FINANCIAL/TREASURY ANALYS	12	44	25777	26584	*	*	*	135	224	26588	26424	30000	27240	21360
PORTFOLIO MGMT/BROKERAGE	1	4	13500	22125	*	*	*	10	25	20870	20620	*	*	*
UNDERWRITING	+	5	+	21800				21	43	21864	22005	24000	22800	19200
INSURANCE - CLAIMS	1	13	20806	22723	*	*	*	20	52	22076	22131	26000	20806	20000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	5	14000	18177	*	*	*	8	15	18223	18778	*	*	*
MEDIA PLANNING	+	+	+	+				5	9	20047	19382	*	*	*
REPORTING	1	3	10920	15076	*	*	*	6	10	15230	15669	*	*	*
PRODUCTION	2	2	12700	12700	*	*	*	14	20	25527	24974	*	*	*
PUBLIC RELATIONS	1	8	20000	21417	*	*	*	16	35	22284	20964	*	*	*
WRITING / EDITING	4	6	17250	18333	*	*	*	21	28	17509	18036	23500	16500	13780
MARKETING														
ADVERTISING	1	8	14000	21313	*	*	*	14	32	20029	19642	*	*	*
BRAND/PRODUCT MANAGEMENT	4	34	24077	26252	*	*	*	27	89	24831	25626	32000	25000	19400
BUYER/MERCHANDISING	5	26	26800	24742	*	*	*	73	122	22247	22869	26000	21000	19000
DISTRIBUTION	5	13	30840	25941	*	*	*	24	42	29436	26649	35000	29100	23000
MARKET RESEARCH	3	17	20833	24052	*	*	*	13	32	25889	24897	*	*	*
PURCHASING	2	9	21900	24722	*	*	*	12	28	23413	24034	*	*	*
SALES	38	143	24637	24623	30000	24750	18400	348	677	24545	24676	31512	24318	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	4	20000	20257	*	*	*	12	21	20787	20551	*	*	*
FINANC,TAXA, MONETARY POL	1	10	25000	25090	*	*	*	10	24	23217	23214	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				6	11	26282	26699	*	*	*
LAW ENFORCEMENT	1	2	24000	21000	*	*	*	12	14	25458	24500	*	*	*
MILITARY	3	33	26667	21710	*	*	*	20	71	20726	21683	25200	20247	15118
NATIONAL SECURITY	+	+	+	+				+	2	+	26850			
URBAN / REGIONAL PLANNING	+	2	+	24000				+	3	+	25167			
ENGINEERING														
BIOENGINEERING	+	6	+	33548				6	18	29850	29552	*	*	*
DESIGN / CONSTRUCT	15	104	28060	29946	*	*	*	326	715	29439	29975	33600	30500	23795
ENVIRONMENTAL/SANITATION	5	16	24397	26489	*	*	*	32	72	28053	28327	32400	28000	23795
MANUFACTURING/INDUSTRIAL	83	183	32918	32212	34500	33000	31000	548	886	32151	32180	35300	32400	29000
SYSTEMS / PROGRAMMING	3	36	34200	31845	*	*	*	67	165	31081	31019	33600	32000	27600
POWER SYSTEMS	15	50	31483	32249	*	*	*	82	178	31854	31902	33600	32040	30500
SOFTWARE DESIGN & DEVELOP	+	29	+	31713				51	146	31901	31465	34200	32000	29520
HARDWARE DESIGN & DEVELOP	8	24	31292	31530	*	*	*	65	120	32300	31844	34200	32400	30144

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	24	77	$31590	$32894	$36000	$32050	$27720	162	334	$32095	$32089	$36000	$32100	$27500
TESTING	5	21	32420	30940	*	*	*	58	126	30616	30554	32800	31000	27500
PROCESS ENGINEERING	21	207	35785	34990	37024	35600	34000	213	726	35204	35034	37100	35500	32500
PROJECT ENGINEERING	2	90	29252	32940	*	*	*	111	469	31880	32403	35400	32400	28000
OTHER ENGINEERING	1	297	31700	31137	*	*	*	365	889	31697	31356	36000	32240	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	27500				8	20	24984	22273	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				3	10	24570	22371	*	*	*
NURSES / PERSONAL CARE	1	3	23000	32667	*	*	*	19	26	25153	26542	*	*	*
OCCUPATIONAL THERAPY	1	2	26000	23000	*	*	*	6	18	24508	25980	*	*	*
PHARMACIST	+	3	+	35000				1	10	30200	35363	*	*	*
PHYSICAL THERAPY	3	3	15000	15000	*	*	*	21	21	27419	27419	30800	29000	27000
RESPIRATORY THERAPY	+	3	+	28427				3	6	18167	23297	*	*	*
OTHER HEALTH RELATED	3	9	16667	18963	*	*	*	20	37	20889	20500	25000	20640	17000
SOCIAL SERVICES														
ADMINISTRATION	1	1	23000	23000	*	*	*	10	14	18257	18376	*	*	*
COUNSELING	+	3	+	18667				16	29	16835	16588	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	5	18500	17180	*	*	*
SOCIAL WORK	2	3	24100	21733	*	*	*	15	20	18578	18479	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	60	151	28630	29059	33600	29052	23795	211	449	28824	28527	33500	29100	23500
INFORMATION SYSTEMS	19	46	27442	29419	*	*	*	126	214	27415	27506	31000	27300	24200
SYSTEMS ANALYSIS & DESIGN	12	64	28391	29054	*	*	*	122	230	30330	29539	34000	30000	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	8	9	29239	29101	*	*	*	15	22	29687	29398	*	*	*
AGRICULTURE/NAT'L RESOURC	6	32	17667	20704	*	*	*	30	81	19337	20477	29736	19000	13000
ARCHITECTURE	+	8	+	24851				+	14	+	22047			
CONSULTING	18	97	26944	28645	*	*	*	176	297	28342	28318	32000	28350	25000
HUMAN RESRCS /INDUS RELS	4	7	22750	22770	*	*	*	22	46	24886	23113	35000	22750	17000
MANAGEMENT TRAINEE	22	138	23436	22488	27600	21000	19000	265	706	21040	21616	27000	20000	16000
MATH/STATISTICIANS	+	3	+	21412				1	11	23846	22739	*	*	*
PARALEGAL	1	3	17000	16813	*	*	*	4	8	15575	16593	*	*	*
RESEARCHERS NON-TECHNICAL	2	17	22500	21620	*	*	*	3	21	20667	21978	*	*	*
RESEARCHERS - TECHNICAL	2	8	30775	31091	*	*	*	22	29	27320	27939	32040	31520	16000
TEACHING	20	67	20100	19656	25000	20000	10000	147	472	18663	19158	24000	19000	12500
TOTALS	544	2636						5453	11780					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 3 APRIL 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	8	$29250	$27438	*	*	*	25	144	$26936	$29141	$31000	$28000	$22000
MBA--NON-TECH	28	76	37191	37423	$44400	$35000	$26000	79	193	35755	35305	45000	34800	26000
MBA--TECH	7	31	44785	39125	*	*	*	18	55	40051	38132	*	*	*
MS-BUSINESS	+	3	+	31933				6	19	36583	33679	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	1	1	33000	33000	*	*	*	25	33	40406	37349	48618	42000	30000
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	1	5	34000	27823	*	*	*	4	18	32331	29963	*	*	*
MANAGEMENT INFORMATION SY	+	7	+	32933				2	12	34700	33411	*	*	*
MARKETING/MKTNG MGT (RESE	+	2	+	32250				3	8	48641	36279	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	19200				2	4	26000	26550	*	*	*
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				4	9	30250	26681	*	*	*
ELEMENTARY EDUCATION	2	2	19500	19500	*	*	*	7	24	20114	22337	*	*	*
PHYSICAL EDUCATION	+	4	+	36024				+	5	+	33719			
READING EDUCATION	1	1	22000	22000	*	*	*	1	1	22000	22000	*	*	*
SPECIAL EDUCATION	4	5	25250	24800	*	*	*	12	25	22083	22244	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	26000			
LETTERS	1	1	20000	20000	*	*	*	3	3	18000	18000	*	*	*
VISUAL & PERFORMING ARTS	+	1	+	18000				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				1	1	20000	20000	*	*	*
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	4	6	27750	29698	*	*	*	24	26	23993	24731	31000	22000	19000
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	+	+	+				2	5	23405	22535	*	*	*

continued

MCPA REGIONAL Report No. 3 APRIL 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	$34940				8	18	$35566	$34887	*	*	*
AGRICULTURAL	+	+	+	+				3	3	36100	36100	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	1	+	42000			
CHEMICAL	+	10	+	36450				14	48	36199	36943	*	*	*
CIVIL	+	7	+	31711				65	102	31774	32051	$36120	$31200	$27000
COMPUTER	2	8	$33500	34952	*	*	*	5	20	35285	34655	*	*	*
ELECTRICAL/ELECTRONIC	8	33	36674	37195	*	*	*	71	139	36908	36870	40000	37500	32136
INDUSTRIAL	7	14	35686	35163	*	*	*	28	41	36056	35355	39500	36000	31000
MECHANICAL	5	27	35840	37032	*	*	*	58	124	36782	36840	40000	37200	33020
METALLURGICAL	1	4	36490	37973	*	*	*	12	20	36393	37176	*	*	*
MINING & MINERAL	+	+	+	+				1	1	30000	30000	*	*	*
NUCLEAR	1	5	39400	34834	*	*	*	2	6	34100	33829	*	*	*
PETROLEUM	+	14	+	38749				2	24	34080	38281	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				3	5	23000	25450	*	*	*
HEALTH SCIENCES	1	5	25000	17403	*	*	*	1	7	25000	18374	*	*	*
NURSING	2	2	34900	34900	*	*	*	2	2	34900	34900	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	3	+	25932				+	3	+	25932			
BIOLOGICAL	+	4	+	33861				2	6	20600	29441	*	*	*
CHEMISTRY	1	2	25000	28880	*	*	*	5	11	31446	31972	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	3	7	38733	36803	*	*	*	30	62	36336	36881	41300	36800	32143
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	18	+	35038				1	31	24000	33802	*	*	*
MATHEMATICS (INCL ACTUARI	+	1	+	37000				7	12	32055	30244	*	*	*
PHYSICS	+	4	+	29624				2	9	29960	29796	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	84	324						540	1287					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	50	86	$51098	$47587	$60000	$52000	$40000	83	145	$49008	$45254	$60000	$51000	$35000
MBA--TECH	30	34	51467	50493	55400	52150	45000	40	45	51925	50884	57500	52000	45000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	74	121	52559	50763	60000	52420	40000	100	174	51427	48973	60000	52000	39000
MBA--TECH	49	70	55718	52695	70000	53000	48000	75	108	55139	52227	69000	54180	47000
OVER 4 YEARS														
MBA--NON-TECH	44	64	54693	52656	72000	52000	43000	69	118	51228	47905	72000	50000	32000
MBA--TECH	33	40	57007	57468	70000	55000	47000	45	53	56754	56744	72000	55000	45000
TOTALS	280	415						412	643					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/90 THROUGH 4/10/90							CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	1	+	$42000				1	2	$58000	50000	*	*	*
ECONOMICS	+	1	+	42096				2	3	44952	44000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	4	8	$55475	47181	*	*	*	4	14	55475	42440	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	29040				+	1	+	29040			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	3	5	40667	33400	*	*	*	4	6	37000	32167	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				4	4	31200	31200	*	*	*
ENGINEERING														
AEROSPACE	+	2	+	47496				+	3	+	48331			
CHEMICAL	+	15	+	51801				4	40	47795	51113	*	*	*
CIVIL	+	2	+	48492				+	3	+	44728			
COMPUTER	+	+	+	+				1	1	57000	57000	*	*	*
ELECTRICAL/ELECTRONIC	1	11	40000	49361	*	*	*	4	21	52875	53232	*	*	*
INDUSTRIAL ENGINEERING	2	2	51500	51500	*	*	*	2	2	51500	51500	*	*	*
MECHANICAL	+	3	+	49328				4	10	49625	47712	*	*	*
METALLURGICAL	1	3	49200	48800	*	*	*	6	9	50233	49969	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	5	+	38698				1	7	27500	37227	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	2	11	40500	42695	*	*	*	37	47	45207	44900	$49992	$46000	$41400
GEOLOGICAL SCIENCES	+	7	+	35937				+	7	+	35937			
MATHEMATICS	+	1	+	35000				1	4	44000	34750	*	*	*
PHYSICS	3	5	40167	40718	*	*	*	5	9	40500	41385	*	*	*
POLYMER	3	3	48000	48000	*	*	*	3	4	48000	47250	*	*	*
TOTALS	19	86						83	199					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27092 880 40000/24000			24214 7		20727 5	20424 3	25500 2	22600 2
BUSINESS ADMIN (INCL MGMT	16687 3	21250 2		23000 6	25000 2	18386 7		25950 14	30000 2
DISTRIBUTION MANAGEMENT	27500 1								
ECONOM & FINANCE (BANKING	27733 6			22553 59 45000/16500	26643 6	26750 2	19167 3	27927 34 32000/26000	21000 1
MANAGEMENT INFO SYSTEMS	27498 4			27500 1		29432 3	26451 8	28333 9	
MARKETING/MARK MGMT (RESR	25375 4	19000 1		19000 5	18583 3	22803 8	21350 4	28000 2	14400 1
REAL ESTATE	27500 2								
ADVERTISING		23000 1				20250 2	24000 1		
COMMUNICATIONS		17000 2				15464 5	19000 3	23550 4	
JOURNALISM		13000 1				14200 3			
TELECOMMUN/BROADCASTING						16433 3			
PHYSICAL EDUCATION									15000 1
HUMAN ECOLOGY (HOME ECONO				20000 1		25400 1		30000 1	
MERCHANDISING MANAGEMENT		12480 1							
FOREIGN LANGUAGES							19200 1		
LETTERS (incl English, Li		16000 1					19000 1	25333 3	
VISUAL & PERFORMING ARTS						17000 1			
HUMANITIES - OTHER						28000 2	45000 2		
CRIMINAL JUSTICE					19100 2				
PSYCHOLOGY		40000 1				18600 1		23000 1	
AEROSPACE & AERONAUTICAL								30250 4	
BIOENGINEERING & BIOMEDIC								29000 1	
CHEMICAL		28200 1						31800 3	

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CIVIL								27566 29 33000/26000	27309 19
COMPUTER					30000 1	31500 1	30401 5	30120 8	30000 1
ELECTRICAL/ELECTRONIC			31750 2			32113 30 36000/30300	31441 6	30271 36 33200/27500	30518 7
INDUSTRIAL						31533 3		29504 26 36500/26000	25000 1
MECHANICAL						31000 1		31373 30 37000/28500	31500 4
METALLURGICAL								29000 1	
PETROLEUM									32033 6
ENGINEERING TECHNOLOGY								28750 2	22500 1
ANIMAL SCIENCES								16000 1	
COMPUTER SCIENCE	31000 2	33000 1				30352 14	27789 12	29730 18	
COMPUTER PROGRAMMING							25200 1	27250 2	
INFORMATION SCIENCES & SY	29999 5			25750 2			24233 3	27743 7	20000 1
SYSTEMS ANALYSIS								30500 1	
HEALTH SCIENCES				21996 1				13000 1	
ACTUARIAL								32000 1	
BIOLOGICAL									42000 1
GEOLOGY & GEOLOGICAL SCI								21000 2	
MATHEMATICS							26433 3		
PHYSICS								21956 2	

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	23339 18			23760 23 26500/20000		25520 8	22000 1		26799 3
BUSINESS ADMIN (INCL MGMT	20545 11	20200 2	18750 4	24094 25 36000/20806	22500 3	20290 59 27000/16000			16100 2
DISTRIBUTION MANAGEMENT						17800 1			
ECONOM & FINANCE (BANKING	23541 32 40000/15000		20080 5	23982 27 35000/20000		21324 21 35000/18500			20000 1
HOTEL/RESTAURANT MGMT.		17500 1	19951 15						
HUMAN RSRCS (incl LABOR R		20000 1	19000 1			20750 2			
MANAGEMENT INFO SYSTEMS	24200 1		28915 2	27152 32 31000/25800		24838 13		25000 1	
MARKETING/MARK MGMT (RESR	18267 3	21000 2	21000 2	22406 17		22054 78 40000/16000			21333 3
REAL ESTATE				30000 1					
ADVERTISING						19500 2			
COMMUNICATIONS	16500 1		16500 1	18729 7		18356 9			17200 3
JOURNALISM			12000 1	24000 1		25750 2			15108 5
TELECOMMUN/BROADCASTING						14200 3			
PHYSICAL EDUCATION		15000 1						25000 1	
HUMAN ECOLOGY (HOME ECONO	19000 2					14520 4			
TEXTILES & CLOTHING						19876 19			
MERCHANDISING MANAGEMENT						18613 16			
FOREIGN LANGUAGES					33000 1				
LETTERS (incl English, Li	22000 1	16000 2	20000 1	20903 2	21000 1				16250 2
VISUAL & PERFORMING ARTS					10000 1		21000 1		21000 1
HUMANITIES - OTHER		17500 1	18200 3	25150 4		20114 14			
CRIMINAL JUSTICE			14000 1			17386 1		22167 3	
POLITICAL SCIENCE/GOVT	22000 1			19300 1	14300 1	50000 1			

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
PSYCHOLOGY				17200 1		22429 7			
SOCIOLOGY						14000 1			
SOCIAL SCIENCES-OTHER						18750 2			17000 1
COMPUTER	33500 2								
ELECTRICAL/ELECTRONIC				30350 2					
INDUSTRIAL						23500 1			
MECHANICAL				29700 1					
METALLURGICAL									30800 1
ENGINEERING TECHNOLOGY						14000 1			
AGRIBUSINESS				30000 1		20500 2			
COMPUTER SCIENCE				26932 6		24125 4	24000 1		27000 2
INFORMATION SCIENCES & SY		21500 1	26400 1	25765 10		26900 3			30000 1
HEALTH SCIENCES			10000 1						
ACTUARIAL				30317 6					
BIOLOGICAL				26000 1					
GEOLOGY & GEOLOGICAL SCI			18000 1	30000 1					
MATHEMATICS	22000 1	19450 2		27934 9		24500 1			

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			22935 6	25133 6	21500 2	20799 17	23412 8		26500 4
BUSINESS ADMIN (INCL MGMT	45000 1	21750 2	26823 6	35000 1	16500 1	21797 8	20626 3	27980 4	20330 5
DISTRIBUTION MANAGEMENT			23233 6			21600 1			
ECONOM & FINANCE (BANKING	22500 2		29061 8	27500 3	21000 1	21406 12			28667 3
HUMAN RSRCS (incl LABOR R			22000 1				19000 1		
MANAGEMENT INFO SYSTEMS	30000 1		27980 5	28200 4					18000 1
MARKETING/MARK MGMT (RESR			26000 1	26500 3		15738 1	25000 1		26000 2
REAL ESTATE	28750 4								
COMMUNICATIONS			19000 1	15000 1	17133 3	15946 3	18050 2	16000 1	
JOURNALISM					18000 1	10000 1			18500 1
TELECOMMUN/BROADCASTING					12000 1				
ELEMENTARY EDUCATION					18569 72 38000/12500				
PRE-ELEMENTARY EDUCATION					16975 14			12000 1	
PHYSICAL EDUCATION					24000 2	15000 1		15000 1	
SPECIAL EDUCATION					20914 22 26500/17570				23000 1
HUMAN ECOLOGY (HOME ECONO					17645 7		17148 1	20000 2	
FOREIGN LANGUAGES						16056 1			
LETTERS (incl English, Li					18007 7	16553 2	13440 1	16000 1	
VISUAL & PERFORMING ARTS					19800 5			12000 1	
HUMANITIES - OTHER		17000 1	19800 2			18600 1		25200 1	
CRIMINAL JUSTICE						25000 1	35000 1		12000 1
HISTORY					19000 1	24000 1			
POLITICAL SCIENCE/GOVT	18000 1		17000 1		18722 2	21667 3			

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PSYCHOLOGY					18067 3		22550 4	16200 3	
SOCIOLOGY					16560 2		26718 4		21000 1
SOCIAL SCIENCES-OTHER					19800 1	25000 3	18400 4		13904 1
AEROSPACE & AERONAUTICAL						25687 3			
AGRICULTURAL						30396 1			
CHEMICAL		34900 2				21575 2			
CIVIL		27767 3	24417 51 29500/23532	29286 8		24276 14	25181 42 28400/23532		21600 1
COMPUTER		34700 3		30830 2	26000 1	29822 2	23795 2		
ELECTRICAL/ELECTRONIC		33432 5		32067 38 34825/31200	24060 2	24479 15	23167 3		
INDUSTRIAL		34000 1		29375 4		25761 5			
MECHANICAL		31097 6	31675 4	31064 30 35000/28200	23512 2	27922 4			
METALLURGICAL				27000 1					
NUCLEAR				30608 4		30396 1	27500 1		
ENGINEERING TECHNOLOGY				35620 1					
INDUSTRIAL TECHNOLOGY						21286 7			
ANIMAL SCIENCES						14536 1			
NATURAL RESOURCES							15850 2		
OTHER AGRICULTURAL SCIENC					12000 1	15000 1			
COMPUTER SCIENCE		31333 3	28560 2	28700 7	15000 1	26759 6	26694 3	22333 3	
INFORMATION SCIENCES & SY			21000 1	25000 1	23000 1	30000 1			18750 2
ALLIED HEALTH								27660 31 32000/24500	24467 3
HEALTH SCIENCES						20000 1		15000 1	20000 1
NURSING							27300 1	25063 16	29502 2

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BIOLOGICAL		12500 2			19750 4	16800 1	23000 1	30000 2	
CHEMISTRY					17000 2		21000 1		
GEOLOGY & GEOLOGICAL SCI					17500 1		15000 1	12480 1	
MATHEMATICS			23000 2		18161 4	21014 3			

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	19000 2			26000 2	26248 5	27321 14	26915 14	19250 4	28068 23 31000/25800
BUSINESS ADMIN (INCL MGMT			16923 2		26567 3	24500 1	27200 8	23000 3	27744 11
DISTRIBUTION MANAGEMENT						25560 1	26000 1		27000 1
ECONOM & FINANCE (BANKING				26000 3	23500 1	15000 1	26300 9	25164 1	27749 6
MANAGEMENT INFO SYSTEMS					25406 6	29781 8	37200 2		29834 7
MARKETING/MARK MGMT (RESR					24000 2	22175 4	23833 6	24038 8	25829 19
COMMUNICATIONS		21800 1		20000 1	16000 1		29000 3		28822 2
JOURNALISM				15000 2					
ELEMENTARY EDUCATION	15600 1		16050 2						18000 1
PRE-ELEMENTARY EDUCATION			9048 1						
PHYSICAL EDUCATION			17000 1						27200 1
HUMAN ECOLOGY (HOME ECONO			13200 2	24560 1					
FOREIGN LANGUAGES						24500 1			
LETTERS (incl English, Li			17000 2		23916 1				
VISUAL & PERFORMING ARTS		17000 1							
HUMANITIES - OTHER	42750 2		27000 1				45000 3		
HISTORY	22000 1								
POLITICAL SCIENCE/GOVT				12000 1			27000 1		32644 1
PSYCHOLOGY			15795 4				30000 1		
SOCIAL SCIENCES-OTHER	18800 1		14000 3						
AEROSPACE & AERONAUTICAL					31426 51 36920/30396		27000 1		
AGRICULTURAL					30680 1	32500 1	32822 8	21600 1	
CHEMICAL					30940 1	31820 3	33325 4	32875 4	34731 144 39370/33000

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CIVIL					30000 1	31200 1	30333 3	27535 15	30750 4
COMPUTER				23500 1	31587 9		37000 1	27000 1	
ELECTRICAL/ELECTRONIC					31695 98 37750/30000	30545 4	32306 65 36000/30800	31950 2	31467 16
INDUSTRIAL					29458 11	32300 3	32405 43 37200/30540	31020 1	31879 25 38700/30000
MECHANICAL					30951 52 36400/30000	29905 40 36000/25000	32200 125 37000/29000	31412 12	33890 42 37320/32000
METALLURGICAL					36500 2		33054 9	29380 1	32800 1
PETROLEUM									33333 3
ENGINEERING TECHNOLOGY					29540 5		31715 13	32250 2	31055 5
INDUSTRIAL TECHNOLOGY					25500 3				
AGRIBUSINESS						20740 11	29736 1		
ANIMAL SCIENCES						16250 4			
PLANT SCIENCES						20833 6			
NATURAL RESOURCES						22000 1			
OTHER AGRICULTURAL SCIENC						30000 1			
COMPUTER SCIENCE	20000 1				31245 18	27000 1	29729 14		31536 15
COMPUTER PROGRAMMING		23500 1							30000 1
INFORMATION SCIENCES & SY						33300 2	28650 2		31889 16
ALLIED HEALTH			15680 1						
HEALTH SCIENCES				10000 1					
PHARMACY									32040 9
BIOLOGICAL	11440 1								31322 2
CHEMISTRY									28397 36 45000/23200
PHYSICS							31000 1		

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	31021	7	28527	18	25967 30000/20000	21	33000	1	25350	6			31000	2	27024	4	27320 32000/25000	48
BUSINESS ADMIN (INCL MGMT	35400	1			25640	11	22458	4	25247	6			40000	1	26950	4	30600	1
DISTRIBUTION MANAGEMENT			26600	3	32000	4	28200	1	25750	2					28200	1	26333	3
ECONOM & FINANCE (BANKING	27375	4	26117	14	26340	8	28000	1	24000	1			26633	3	27980	5	28667	6
HUMAN RSRCS (incl LABOR R	24000	1									27000	1	20000	1	28200	1	30100	2
MANAGEMENT INFO SYSTEMS	30283	4	29448	2	27000	1									27000	1	32100	2
MARKETING/MARK MGMT (RESR	25567	9	24473	19	24975	8	23971	18	23682	5			26033	6	20827	11	23612	3
ADVERTISING															15000	1		
COMMUNICATIONS	31824	1	25500	3	24750	2	24000	1							27240	1		
JOURNALISM	25000	1			18000	1												
TELECOMMUN/BROADCASTING			34236	1														
PHYSICAL EDUCATION	22000	1																
HUMAN ECOLOGY (HOME ECONO					22300	1											22000	1
TEXTILES & CLOTHING					26000	1												
LETTERS (incl English, Li	31500	1																
VISUAL & PERFORMING ARTS	20000	1					20000	1										
HUMANITIES - OTHER	24000	1																
POLITICAL SCIENCE/GOVT					19550	2												
SOCIOLOGY					31000	1												
SOCIAL SCIENCES-OTHER					24000	1												
AEROSPACE & AERONAUTICAL	31600	1	32525	4													34000	1
AGRICULTURAL																	30000	1
CHEMICAL	33050	2	34700	2	35407	15	35850	2	32200	1			35733	3	35627	11	36302 40000/35000	100

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CIVIL	39000 1				30750 4			33000 1	32560 15
COMPUTER	31967 21 36000/29000	33006 17			27000 1			31157 7	
ELECTRICAL/ELECTRONIC	31522 33 37000/28500	32514 126 38400/30360	31520 5	34200 2	33131 23 34500/32400			34162 12	34585 13
INDUSTRIAL	32100 2	31564 41 37800/29700	30866 10	32100 4	31844 9			33040 7	34000 5
MECHANICAL	30868 8	32292 75 38040/30000	33607 15	31600 3	32477 24 35100/31200		33000 3	33848 18	35286 43 37200/34000
METALLURGICAL		32233 3			32396 23 36000/30900				28500 1
MINING (INCL GEOLOGICAL)									34250 2
NUCLEAR		32910 2							
PETROLEUM									37800 7
ENGINEERING TECHNOLOGY		31175 12							32000 2
INDUSTRIAL TECHNOLOGY		27500 3		30000 1					34500 1
AGRIBUSINESS			24000 1						
OTHER AGRICULTURAL SCIENC			20000 1						
COMPUTER SCIENCE	31542 32 35000/28730	32291 15	35000 1	29500 1	26700 1				31933 9
COMPUTER PROGRAMMING								28000 1	30600 2
INFORMATION SCIENCES & SY	28537 10	28233 6	26400 2				30000 1	28773 4	30742 11
CHEMISTRY					30900 1		31000 1	30000 1	32400 1
MATHEMATICS	27736 3						25000 1		
PHYSICS	24600 1								

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	23500	1			29500	4	24800	4			25813	8	23543	7
BUSINESS ADMIN (INCL MGMT					27350	2					28600	1	19494	15
ECONOM & FINANCE (BANKING	28440	1			30500	1			21918	2	27500	1	23500	2
MANAGEMENT INFO SYSTEMS					27145	5					26884	1		
MARKETING/MARK MGMT (RESR	22017	6			24000	3			22577	4	23125	4	26150	10
COMMUNICATIONS	24000	1									26500	1	20925	4
JOURNALISM	24000	1											13000	1
TELECOMMUN/BROADCASTING													21000	1
ELEMENTARY EDUCATION													19040	1
PRE-ELEMENTARY EDUCATION													14200	2
HUMAN ECOLOGY (HOME ECONO													26000	1
TEXTILES & CLOTHING									21800	2				
MERCHANDISING MANAGEMENT									21900	2				
LETTERS (incl English, Li	24000	1											21100	2
VISUAL & PERFORMING ARTS	20000	1												
HUMANITIES - OTHER													22100	1
POLITICAL SCIENCE/GOVT													15600	2
SOCIAL SCIENCES-OTHER											16000	1		
AEROSPACE & AERONAUTICAL													27452	5
AGRICULTURAL			32000	1										
BIOENGINEERING & BIOMEDIC					33000	1					29705	1	29705	1
CHEMICAL	32000	1	34850	6			36000	1	35100	1	35540	5	38000	4
CIVIL											29160	2	27906	15

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
COMPUTER			30600	1							33000	1		
ELECTRICAL/ELECTRONIC			32333	3	30500	3					30285	4	29057	15
INDUSTRIAL					31350	2					30630	10	29955	11
MECHANICAL	27000	1	32000	7	32625	3	30600	2	22568	1	32292	17	31035	15
METALLURGICAL			35200	1			31420	5			33700	2		
NUCLEAR			31200	1			30600	1					20000	1
ENGINEERING TECHNOLOGY			35000	1	27500	1					31500	1	31500	1
INDUSTRIAL TECHNOLOGY					30000	1					30000	1		
AGRIBUSINESS											22000	1		
ANIMAL SCIENCES													12000	1
PLANT SCIENCES													25000	1
COMPUTER SCIENCE											30000	2	28075	4
COMPUTER PROGRAMMING											30507	3		
INFORMATION SCIENCES & SY							29100	1			34200	2	21000	1
CHEMISTRY											27350	1		
PHYSICS					18000	1							26400	1

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27057 900 40000/24000	19998 10		22539 79 45000/16000	23370 13	20541 43 46000/14400	24038 26 52000/19000	27114 70 32000/24000	22229 7
BACHELOR - TECHNICAL	30285 7	30600 2	31750 2	24499 3	30000 1	31539 49 38000/29950	28377 30 37000/23500	29323 175 37000/26000	29029 41 42000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22527 70 40000/15000	18440 10	19739 36 28915/16000	24185 141 36000/20000	20829 7	21068 263 50000/15600	21500 2	23300 5	18773 21 28000/13780
BACHELOR - TECHNICAL	29667 3	20133 3	18133 3	27810 37 32700/26500		23350 12	24000 1		28700 4

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	28111 9	20167 3	25241 37 42000/17000	26422 18	18754 147 38000/12500	20567 56 28000/15738	22184 30 36000/17000	19781 15	22603 20 29000/16650
BACHELOR - TECHNICAL		30558 25 36500/27000	24935 60 32000/23000	30988 96 35620/28200	19699 19	24369 68 36000/17500	24566 57 30500/22416	26165 54 40000/20000	23500 9

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	25700 7	19400 2	15810 18	21656 10	24989 19	26634 30 32850/21400	28198 48 50000/23000	22717 16	27491 72 37000/24500
BACHELOR - TECHNICAL	15720 2	23500 1	15680 1	16750 2	31261 252 40000/29500	27413 78 36000/19000	32114 290 50000/29000	29715 39 36500/24348	32987 319 45000/29100

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27863 32 37000/22500	26559 60 49000/22680	25851 62 33000/20000	24241 27 33000/22000	24874 20 36000/23400	27000 1	27546 13	24501 29 31200/16000	27427 66 35000/24000
BACHELOR - TECHNICAL	31245 114 39000/28000	32178 306 40000/30000	32665 50 39000/29000	32523 13	32333 87 36000/30000		32467 9	33332 62 36700/30500	35041 214 40000/31200

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	23003 12		27395 15	24800 4	22154 10	24970 17	21476 49 35000/14400
BACHELOR - TECHNICAL	29500 2	33052 21 35700/31000	30048 12	31400 10	28834 2	31572 53 36300/28835	29166 76 50000/25000

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27098 875 40000/24300	25440 263 41000/20000		25500 1	31500 2				27580 24 49000/24504
BUSINESS ADMIN (INCL MGMT	17530 2	21026 12	24875 4	19100 5	25000 1				26253 15
ECONOM & FINANCE (BANKING	27733 6	25204 30 42000/20000	20573 15	23452 30 45000/19000	30680 2	18000 1		30000 1	26894 76 40000/22000
MANAGEMENT INFO SYSTEMS	26998 2	28500 1							28600 3
MARKETING/MARK MGMT (RESR	24500 2	26000 3	15000 1		12800 1			13750 1	22500 4
REAL ESTATE				29000 1			30000 1		28667 3
COMMUNICATIONS									18000 4
JOURNALISM									25000 1
ELEMENTARY EDUCATION									25000 1
LETTERS (incl English, Li	23058 2	22000 1							
CRIMINAL JUSTICE							19200 1		
POLITICAL SCIENCE/GOVT		22000 1							27000 1
ELECTRICAL/ELECTRONIC						31500 1	32000 1		
INDUSTRIAL		30600 1							
MECHANICAL									30500 1
INFORMATION SCIENCES & SY		30000 1							28500 1
HEALTH SCIENCES				21996 1					
MATHEMATICS									20000 1

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING			20804 1						
BUSINESS ADMIN (INCL MGMT	22000 4	22860 9	22815 7				25000 1	15000 1	18200 1
ECONOM & FINANCE (BANKING	20540 5	21514 7	21799 7				29400 1		
MARKETING/MARK MGMT (RESR	18000 1	19200 1	20806 1					23000 1	16700 2
ADVERTISING					23000 1			21000 1	15000 1
COMMUNICATIONS			20800 1	17000 2	16000 1	15907 3	23612 2	20848 5	15500 2
JOURNALISM						14553 3	14400 1	15000 2	15180 6
TELECOMMUN/BROADCASTING					20412 3		15000 1		
HUMAN ECOLOGY (HOME ECONO		19000 2						20000 1	
MERCHANDISING MANAGEMENT				12480 1					
LETTERS (incl English, Li			20903 2					16000 2	19300 5
VISUAL & PERFORMING ARTS				18000 4					
HUMANITIES - OTHER		22800 2	25000 1				10000 1	60000 1	25500 1
SOCIAL SCIENCES-OTHER								19800 1	17000 1
ELECTRICAL/ELECTRONIC							33750 2	31500 1	
INDUSTRIAL							32887 3		
MECHANICAL				27300 1					
ANIMAL SCIENCES									16000 1
COMPUTER SCIENCE							26275 1		24000 1
PHYSICS							23912 1		

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							23000 2	16000 1	21623 4
BUSINESS ADMIN (INCL MGMT	15750 2	21257 6	22657 7	34020 5	23500 2	18423 2	22178 33 28600/18000	22767 3	24587 2
DISTRIBUTION MANAGEMENT				27105 13		26400 2	20000 1		
ECONOM & FINANCE (BANKING		26500 1	19917 6	26400 1	26000 1		23833 17	22000 1	22500 2
MANAGEMENT INFO SYSTEMS		31992 1					24998 2		
MARKETING/MARK MGMT (RESR	22625 4	24514 8	23679 28 40000/19000	23500 2	27188 8	26400 2	23338 179 37000/18000	25000 1	
ADVERTISING	21750 2								
COMMUNICATIONS	10800 1	22750 2	22800 1	34000 1	16000 1		23250 13	13800 2	
JOURNALISM	18250 2	10000 1	23000 1				25500 3		
TELECOMMUN/BROADCASTING	21000 1					15000 1	19300 1		
PHYSICAL EDUCATION							24600 2		
HUMAN ECOLOGY (HOME ECONO		21600 1					10920 1		
TEXTILES & CLOTHING			19931 14				26000 1		
MERCHANDISING MANAGEMENT		21000 1					26000 1		
FOREIGN LANGUAGES			24500 1						
LETTERS (incl English, Li	16000 1	24000 1					31500 1	16720 2	
VISUAL & PERFORMING ARTS							20000 1		
HUMANITIES - OTHER			20700 8	46000 1			29000 4		
CRIMINAL JUSTICE			14000 1				19000 1		
HISTORY							22000 1		
POLITICAL SCIENCE/GOVT			50000 1			14100 1	22589 5		24000 1
PSYCHOLOGY			20500 1				27775 4		
SOCIOLOGY			14000 1						

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
SOCIAL SCIENCES-OTHER							21500 2		
AGRICULTURAL		32500 1							
CHEMICAL		35850 2					50000 1		
CIVIL							29000 2		
ELECTRICAL/ELECTRONIC							31784 12	24700 1	
INDUSTRIAL				30600 1			31170 12		
MECHANICAL		31000 2			30056 1		30513 15	32400 1	27500 1
METALLURGICAL	30600 1								
ENGINEERING TECHNOLOGY							21133 3		
AGRIBUSINESS			20500 2				23956 6		
PLANT SCIENCES							20500 2		
INFORMATION SCIENCES & SY			28500 1						
BIOLOGICAL							29548 3		
CHEMISTRY						27354 4	27699 15		
GEOLOGY & GEOLOGICAL SCI							30000 1		
MATHEMATICS							22000 1		

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT		31667 3	21359 2				24000 1		23000 1
DISTRIBUTION MANAGEMENT			21600 1						
ECONOM & FINANCE (BANKING	18747 2		20898 3						
COMMUNICATIONS			15600 1						37200 1
PHYSICAL EDUCATION		25000 1	15000 1						
HUMAN ECOLOGY (HOME ECONO									24150 2
TEXTILES & CLOTHING									21600 1
FOREIGN LANGUAGES			16056 1						
LETTERS (incl English, Li			16800 1						
HUMANITIES - OTHER		24000 1	18600 1						
CRIMINAL JUSTICE		25375 4							
HISTORY			24000 1						
POLITICAL SCIENCE/GOVT	20000 1		21000 1						
PSYCHOLOGY		21000 2							
SOCIAL SCIENCES-OTHER			25000 3						
AEROSPACE & AERONAUTICAL							30599 13		31240 13
AGRICULTURAL							31000 2		29080 3
BIOENGINEERING & BIOMEDIC						29000 1			
CHEMICAL						32467 3	32808 6	35000 1	34593 27 36400/33000
CIVIL			15000 1			26350 2	26620 130 36000/23532	26363 19	27773 4
COMPUTER							29100 2		30000 2
ELECTRICAL/ELECTRONIC	33300 2						31556 65 36000/28536	28533 6	32850 108 38400/30600
INDUSTRIAL								29288 2	31414 120 37200/28600

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MECHANICAL	33600 1		23660 1				31178 98 37320/27000	33000 4	32669 200 39000/30000
METALLURGICAL							31450 4		32575 28 40000/30300
MINING (~~INCL~~ GEOLOGICAL)									36000 1
NUCLEAR							30396 1		
ENGINEERING TECHNOLOGY							40000 1		32685 19
INDUSTRIAL TECHNOLOGY							32250 2		24269 13
COMPUTER SCIENCE							30500 1		31100 3
INFORMATION SCIENCES & SY			30000 1						
BIOLOGICAL			16800 1						
CHEMISTRY									30500 2
GEOLOGY & GEOLOGICAL SCI		18000 1							

AVERAGE SALARY OFFERS BY CURRICULUM/FUNCTION — APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT — CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING									25200 1
BUSINESS ADMIN (INCL MGMT	28800 1							35400 1	
TEXTILES & CLOTHING									22000 1
AEROSPACE & AERONAUTICAL	31000 1				31644 8	31716 6		30160 1	30825 21 36920/28000
AGRICULTURAL					34000 1				32379 6
BIOENGINEERING & BIOMEDIC									30803 3
CHEMICAL	36000 1			30940 1	34710 34 39600/33300	34328 5	35527 186 40000/33300	35332 15	34739 32 37800/33000
CIVIL					28567 4	24399 4		28357 11	27619 35 36000/23532
COMPUTER	30772 5	33280 1	32122 22 36000/29640	33805 8	32400 5	31253 3			31305 8
ELECTRICAL/ELECTRONIC	31065 30 36000/29000	31822 55 35000/31000	31410 16	32242 38 37000/30420	31100 45 36500/28000	31225 17	32350 4	31285 22 36400/27500	31356 109 36000/27300
INDUSTRIAL	32214 10	29000 1	35400 2	29850 2	32985 8		29000 3	31580 6	30659 25 34600/27000
MECHANICAL	31776 7	32376 17	31850 2	31925 12	32309 36 37000/29800	30892 13	33668 13	32206 46 36000/30000	32666 94 37200/30000
METALLURGICAL		27000 1		33600 1	32616 5		31050 2	32400 1	33400 7
MINING (INCL GEOLOGICAL)								32500 1	
NUCLEAR		33525 2			29050 2	24000 1	32400 1		32000 3
PETROLEUM						28300 2	33333 3		36382 11
ENGINEERING TECHNOLOGY	32500 1	31540 3		31500 1		30400 6		28415 5	30494 4
INDUSTRIAL TECHNOLOGY	22500 1	30000 1							
COMPUTER SCIENCE	30408 9		32340 5	35000 1	30000 1			32500 2	30540 5
COMPUTER PROGRAMMING			30507 3						
INFORMATION SCIENCES & SY			30000 1	30000 1					
SYSTEMS ANALYSIS		30500 1							
BIOLOGICAL							42000 1		

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
CHEMISTRY					30266 12	27000 1			
GEOLOGY & GEOLOGICAL SCI					15000 1				
MATHEMATICS	27600 1	— —							

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	23843 4					30200 1			18000 1
PHYSICAL EDUCATION							15000 2		
SPECIAL EDUCATION									23000 1
HUMAN ECOLOGY (HOME ECONO									20000 2
LETTERS (incl English, Li									16000 1
VISUAL & PERFORMING ARTS	12000 1								
HUMANITIES - OTHER			25200 1						
PSYCHOLOGY				15600 1					17000 1
CHEMICAL					20150 1				
NUCLEAR									20000 1
COMPUTER SCIENCE	27500 1							18167 3	20000 1
ALLIED HEALTH			24255 2		25380 5		29489 18		24098 8
HEALTH SCIENCES							15000 1		16667 3
NURSING	25000 1			25683 18					
BIOLOGICAL	40000 1								
CHEMISTRY									21000 1

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27697 4	16000 1			
BUSINESS ADMIN (INCL MGMT	16305 1				25936 6	28700 3	27125 4		
DISTRIBUTION MANAGEMENT					26000 1				
ECONOM & FINANCE (BANKING					27522 5	26010 2	25867 3		
MANAGEMENT INFO SYSTEMS					28109 12	27051 75 32400/25500	28853 19		
MARKETING/MARK MGMT (RESR	15738 1					27333 3			
COMMUNICATIONS	15738 1								
JOURNALISM									13000 1
ELEMENTARY EDUCATION		19040 1							
PRE-ELEMENTARY EDUCATION				9048 1					
PHYSICAL EDUCATION									15000 1
HUMAN ECOLOGY (HOME ECONO		10000 1		17148 1					
LETTERS (incl English, Li	16768 3								
HUMANITIES - OTHER	27000 1				51000 2		38000 1		
CRIMINAL JUSTICE				12000 1					
POLITICAL SCIENCE/GOVT			18500 1						
PSYCHOLOGY		16363 6		19733 3		24200 1			
SOCIOLOGY		20160 2		24134 5					
SOCIAL SCIENCES-OTHER	20900 2	14452 2		15150 4					
AEROSPACE & AERONAUTICAL							28987 6		
AGRICULTURAL									29736 1
CHEMICAL							36500 1		
CIVIL							27940 5		

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
COMPUTER					30507 25 34300/26000		35000 1		
ELECTRICAL/ELECTRONIC					32000 1	31824 1	32050 10		
INDUSTRIAL						32000 1			30000 1
MECHANICAL					32420 2	30000 1	28387 6		
ENGINEERING TECHNOLOGY					29500 1	31500 1	30000 2		
AGRIBUSINESS									20163 7
ANIMAL SCIENCES									15256 6
PLANT SCIENCES									21750 4
NATURAL RESOURCES									17900 3
OTHER AGRICULTURAL SCIENC									19250 4
COMPUTER SCIENCE		36000 1			28868 76 38000/24000	29458 20 33600/27000	31825 53 50000/29000		
COMPUTER PROGRAMMING					28117 6	25200 1			
INFORMATION SCIENCES & SY					28366 62 36036/22800	26183 13	29887 8		
ALLIED HEALTH	15680 1					31860 1			
HEALTH SCIENCES		13000 1							
ACTUARIAL								30557 7	
BIOLOGICAL		11440 1			20000 1				23000 1
GEOLOGY & GEOLOGICAL SCI		12480 1							
MATHEMATICS					26240 5	26604 2	22065 3	28926 8	19000 1
PHYSICS					25500 2				

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART B - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		28850 6		26780 5					
BUSINESS ADMIN (INCL MGMT		26875 12	23929 7	21200 74 40000/16000					15000 1
DISTRIBUTION MANAGEMENT		27500 1		25614 7					
ECONOM & FINANCE (BANKING		27937 33 32000/26000		21052 37 30000/15000					21000 1
HOTEL/RESTAURANT MGMT.				19798 16					
HUMAN RSRCS (incl LABOR R			24738 8	20750 4					
MANAGEMENT INFO SYSTEMS		27429 7	45000 1	25000 1					
MARKETING/MARK MGMT (RESR		24375 4		20929 28 28000/18000					
REAL ESTATE		27500 2							
ADVERTISING				19500 2					
COMMUNICATIONS		23400 3	16500 1	19416 19					18400 1
JOURNALISM				12000 1					
TELECOMMUN/BROADCASTING			16600 1	11000 1					
ELEMENTARY EDUCATION			18000 1	18000 1					18379 73 38000/12500
PRE-ELEMENTARY EDUCATION									16356 17
PHYSICAL EDUCATION									21667 3
SPECIAL EDUCATION									20914 22 26500/17570
HUMAN ECOLOGY (HOME ECONO		23933 3		15853 3					18509 8
TEXTILES & CLOTHING				19720 5					
MERCHANDISING MANAGEMENT				18413 16					
FOREIGN LANGUAGES				19200 1			33000 1		
LETTERS (incl English, Li		28500 1		18667 3		21000 1			18510 5
VISUAL & PERFORMING ARTS			21000 1	18500 2		10000 1			21250 4

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HUMANITIES - OTHER			35000 1	19436 11			17000 1		
CRIMINAL JUSTICE				21193 2					
HISTORY									19000 1
POLITICAL SCIENCE/GOVT				15100 2		14300 1	12000 1		18944 1
PSYCHOLOGY		23000 1	30000 1	21000 4					17200 1
SOCIOLOGY				31000 1					
SOCIAL SCIENCES-OTHER				17250 2		17000 1			
AEROSPACE & AERONAUTICAL		31000 1							
CHEMICAL		27000 1						33836 1	
CIVIL		26692 12							
COMPUTER		29500 6							
ELECTRICAL/ELECTRONIC		30714 21 35000/28000		32688 2					
INDUSTRIAL		29404 23 36500/26000		31430 4					
MECHANICAL		29920 10		32700 3					
METALLURGICAL		29000 1							
ENGINEERING TECHNOLOGY		22500 1							
AGRIBUSINESS				24500 2					
PLANT SCIENCES		22000 1							
COMPUTER SCIENCE		30465 13		23250 2					
COMPUTER PROGRAMMING		28500 1							
INFORMATION SCIENCES & SY		29933 9							
HEALTH SCIENCES									10000 1
PHARMACY								32040 9	

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BIOLOGICAL								13667 3	21000 3
CHEMISTRY				23000 1				26979 7	20000 1
GEOLOGY & GEOLOGICAL SCI		21000 2							17500 1
MATHEMATICS				19518 3	23846 1				17663 3
PHYSICS		20000 1						24500 2	

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27066 889 40000/24000	25240 311 42000/20000	21155 20 27000/14400	23069 37 45000/19000	27027 6	18000 1	24600 2	21875 2	26594 132 49000/21900
BACHELOR - TECHNICAL		30300 2		21996 1		31500 1	32000 1		26333 3

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	20870 10	21864 21 25140/19200	22076 20 36000/20000	16926 7	20047 5	15230 6	20146 7	21669 15	17246 19
BACHELOR - TECHNICAL				27300 1			30907 7	31500 1	20000 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19215 13	22920 22 31992/19400	22208 70 50000/19000	29385 23 46000/23000	25542 12	21443 8	23332 275 50000/18000	19234 10	22741 9
BACHELOR - TECHNICAL	30600 1	33240 5	23167 3	30600 1	30056 1	27354 4	29115 73 50000/22568	28550 2	27500 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	19164 3	26136 11	20567 16				24000 1		26020 5
BACHELOR - TECHNICAL	33400 3	18000 1	21365 4			29850 6	29456 325 40000/23795	28053 32 36000/23795	32208 543 50000/29380

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	28800 1							35400 1	23600 2
BACHELOR - TECHNICAL	31116 66 36000/27600	31854 82 35700/30500	31901 51 37800/29520	32300 65 37000/30144	32095 162 45000/27500	30616 58 36600/27500	35204 213 42000/32500	31848 110 37000/27500	31742 363 39600/27072

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	21474 5		25200 1	15600 1		30200 1	15000 2		19000 6
BACHELOR - TECHNICAL	30833 3		24255 2	25683 18	24508 6		28726 19	18167 3	21699 14

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90 90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18543 9	16370 12	18500 1	18578 15	28977 30 52000/25000	26931 85 33000/24200	28604 27 38000/26000		14000 2
BACHELOR - TECHNICAL	15680 1	18230 4			28799 181 38000/23500	28418 41 36000/25200	30821 95 50000/26000	29687 15	19718 28 30000/14000

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27164 73 37000/25000	24886 22 45000/17000	20603 248 40000/15600		15575 4	20667 3		18696 138 38000/12500
BACHELOR - TECHNICAL		29177 103 36500/26000		27426 17	23846 1			27320 22 35000/16000	18166 9

AVERAGE SALARY OFFERS APRIL 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 4/10/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33693 8	26000 1		35125 4			28000 1	42692 13	
MBA--TECH	29000 2			55000 1	56667 3	43000 1		31250 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	29333 3			32250 2		26000 2			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	28000 1	36600 1	41000 1	38000 1		25200 2	35000 1	32000 2	27500 1
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	22500 1				29500 2		34467 6		41524 5
MBA--TECH							37867 3		36896 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	38296 5	36000 1	39425 8	51000 1				34800 1	35000 1
MBA--TECH	38822 1		35800 2		35700 1			35800 1	

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH			38000 1				27667 3
MBA--TECH							